

SKYGEN USA has the proven experience to solve big industry challenges with innovative, technology-enabled solutions for the delivery of healthcare benefits to support all reimbursement models.

MARKET CHALLENGE: HIGHER QUALITY HEALTHCARE AT LOWER COST

The healthcare industry is searching for a better system that achieves a higher quality of healthcare at lower costs and a better patient experience. Some organizations address this challenge by aligning financial incentives with measured improvements in quality, outcomes, and costs. This shift, from fee-for-service reimbursement to value-based reimbursement, involves more than changing payment methods. It requires re-thinking the way health care is delivered and restructuring healthcare organizations. To ensure better outcomes, healthcare must be delivered by a coordinated community, where all share responsibility for risks, costs, and rewards.

Payers may tackle this shift from volume to value with manual processes or niche technology, but deep change demands a coordinated solution, powered by integrated technology, that advances the most influential aspects of healthcare delivery: cost intelligence, quality outcomes, and service excellence.

SKYGEN USA VALUE-BASED SOLUTIONS FOR PAYERS

SKYGEN USA has the proven experience to solve big industry challenges through innovative, technology-enabled solutions for the delivery of benefits, supporting multiple reimbursement models. Our solutions enable payers to implement value-based programs that decrease cost, produce desired outcomes, and improve the overall service experience. SKYGEN USA's full spectrum of benefit administration services, powered by our Enterprise System software platform, helps clients integrate key attributes for value-based success into their healthcare programs, such as an episodes of care approach, shared decision-making, redesigned reimbursement models, gain-sharing, and smart consumerism initiatives.

SKYGEN USA'S PLATFORM SUPPORTS THE FULL SPECTRUM OF PAYMENT SYSTEMS

Our suite of solutions works to eliminate the disconnect between the healthcare patients receive and the way in which providers are paid for their services. SKYGEN USA's value-based solutions include the following:



• **Benefits Administration Services.** Comprehensive yet flexible services for commercial and government business: enrollment, claims processing, contracting, member eligibility, reporting, customer service, and more.



• **Enterprise System Software Platform.** Comprised of a relational database with more than 40 distinct, yet integrated modules, each designed to handle a subset of benefit administration.



• **Implementation Services.** Our experienced project team works closely with clients to deliver a complete, tested system that meets defined business requirements—on time, and on budget.



• **Strategic Service and Partnerships.** Our Product Executives guide clients from identification of program goals and requirements through implementation and measurement of outcomes. We collaborate with our clients' experts and our own strategic partners to provide maximum value.

ACCELERATING VALUE-BASED HEALTHCARE PAYMENTS

TAILORED TO CLIENTS' GOALS & READINESS

Leveraging best practice standards and advanced technology, SKYGEN USA creates a customized solution for every client based on strategic goals, business environment, and current state. Our Product Executives begin with a readiness assessment and identification of potential value-based opportunities. From there, we create a unique solution that blends our technology products, processes and consulting acumen to deliver the client's desired short- and long-term outcomes. While steps along the way have been standardized to support compliance and speedy implementation, each step is individualized to best prepare that client for the changing healthcare landscape. SKYGEN USA's comprehensive suite of solutions supports the entire range of healthcare stakeholders, from payers to providers to patients.

SKYGEN SOLUTION SAMPLE WORKFLOW CHECKLIST

- Readiness Assessment
- Identification of Potential Value-Based Opportunities
- Bundle/Episode Definition
- Quality Measurement
- Contracting
- Work Flow Mapping
- Development and Execution of Local Market Strategy
- EHR/PHR Integration
- Program Administration
- Value-Based Validation and Predictive Modeling
- Use of Web-Based Dashboards/Tools

THE RESULTS

BUNDLED PAYMENT SOLUTION FOR AN EAST COAST HOSPITAL SYSTEM SINCE 2007

13+

PAYER
RELATIONSHIPS

30

FACILITIES
SUPPORTED

2,809

PROVIDERS
SUPPORTED

PER-EPIISODE APPROACH FOR A NATIONAL COMMERCIAL PAYER



REDUCED
Physical therapy benefits
costs by over 20%



SAVED
\$800,000 in annual
administrative costs



ACHIEVED
High patient
satisfaction score

SKYGEN USA

SKYGEN USA is dedicated to transforming the delivery of health benefits with innovative, technology-enabled solutions that drive down the cost of care while promoting better outcomes for all Americans. By developing and employing world-class software solutions, the organization provides unprecedented levels of automation and cost savings, creating the most efficient health plans in the country.

Contact Us:

Lance Stewart

Chief Growth Officer

W140 N8981 Lilly Road
Menomonee Falls, WI 53051

615.638.2255

Lance.Stewart@skygenusa.com

